

## Development and validation of the physical effort scale (PES)

Boris Cheval<sup>a,b,1,\*</sup>, Silvio Maltagliati<sup>c,d,1,\*\*</sup>, Delphine S. Courvoisier<sup>e,f</sup>, Samuele Marcora<sup>g,h</sup>,  
Matthieu P. Boisgontier<sup>i,j,\*\*\*</sup>

<sup>a</sup> Department of Sport Sciences and Physical Education, École Normale Supérieure de Rennes, Bruz, France

<sup>b</sup> VIPS<sup>2</sup> Laboratory, University of Rennes, France

<sup>c</sup> SENS Laboratory, Université Grenoble Alpes, Grenoble, France

<sup>d</sup> Human and Evolutionary Biology Section, Department of Biological Sciences, University of Southern California, CA, USA

<sup>e</sup> Department of Medicine, University of Geneva, Switzerland

<sup>f</sup> Division of Rheumatology, Beau Séjour Hospital, Geneva University Hospital, Switzerland

<sup>g</sup> Endurance Research Group, School of Sport and Exercise Sciences, University of Kent, Canterbury, UK

<sup>h</sup> Department of Biomedical and Neuromotor Sciences (DIBINEM), University of Bologna, Italy

<sup>i</sup> School of Rehabilitation Sciences, Faculty of Health Sciences, University of Ottawa, Canada

<sup>j</sup> Perley Health Centre of Excellence in Frailty-Informed Care, Ottawa, Canada

### ARTICLE INFO

#### Keywords:

Exercise

Investigative techniques

Motivation

Personality

Physical exertion

Sports

Validation study

### ABSTRACT

**Objectives:** Previous literature has primarily viewed physical effort as an aversive experience. However, recent research suggests that effort can also be valued positively. These differences in approach and avoidance tendencies toward physical effort may play a key role in the self-regulation of physical activity behaviors. The aim of this study was to develop a scale that measures these tendencies and contributes to a better understanding of physical effort and how it affects behavior.

**Methods:** The Physical Effort Scale (PES) was developed in Study 1 based on expert evaluations ( $n = 9$ ) and cognitive interviews ( $n = 10$ ). In Study 2 ( $n = 680$ , 69% female), content validity and dimensional structure were examined using principal component analysis and confirmatory factor analysis. Item reduction was conducted using item response theory. Preliminary construct validity was explored using regression. Study 3 ( $n = 297$ , 71% female) was used to validate dimensional structure, internal consistency, and construct validity, and to assess test-retest reliability.

**Results:** In Study 1, 44 items were rated for content validity, of which 18 were selected and refined based on cognitive interviews. Analyses from Study 2 allowed reducing the scale to 8 items with a two-dimension structure: tendency to approach ( $n = 4$ ) and to avoid physical effort ( $n = 4$ ). The two subscales showed high internal consistency ( $\alpha = 0.897$  for the approach dimension and 0.913 for the avoidance dimension) and explained usual levels of physical activity, providing preliminary evidence of construct validity. Study 3 confirmed the two-dimension structure with high internal consistency ( $\alpha = 0.907$  and 0.916 for the approach and avoidance dimension, respectively) and revealed acceptable test-retest reliability (intraclass correlation  $>0.66$ ). Patterns of associations with other constructs showed expected relationships, confirming the concurrent, convergent, and discriminant validity of the scale.

**Conclusions:** The PES is a valid and reliable measure of individual differences in the valuation of physical effort. This scale can assess the propensity to engage in physically demanding tasks in non-clinical populations. The PES and its manual are available in the Supplementary Material.

\* Corresponding author. Department of Sport Sciences and Physical Education, École Normale Supérieure de Rennes, Bruz, France.

\*\* Corresponding author. SENS Laboratory, Université Grenoble Alpes, Grenoble, France.

\*\*\* Corresponding author. Faculty of Health Sciences, University of Ottawa, Canada.

E-mail addresses: [boris.cheval@ens-rennes.fr](mailto:boris.cheval@ens-rennes.fr) (B. Cheval), [maltagli@usc.edu](mailto:maltagli@usc.edu) (S. Maltagliati), [matthieu.boisgontier@uottawa.ca](mailto:matthieu.boisgontier@uottawa.ca) (M.P. Boisgontier).

<sup>1</sup> BC and SM contributed equally to this work.

## 1. Introduction

Perception of physical effort can be defined as the conscious sensation experienced during the performance of a physical activity (Kent, 2006; Marcora, 2009). This perception is influenced not only by the task demands, the capacity to meet these demands, and actual physical effort (Steele, 2020), but also by previous experience of similar efforts, motivation, awareness, and affects (Abbiss, Peiffer, Meeusen, & Skorski, 2015; Cheval & Boisgontier, 2021). Effort minimization is a process that aims to achieve the most cost-effective behavior based on this perception (Cheval & Boisgontier, 2021; Cheval & Boisgontier, 2023). A compelling conceptual and empirical literature attests to the human tendency toward the principle of least effort (Zipf, 1949). This literature asserts that individuals are inclined to conserve energy and avoid unnecessary physical exertion (Bieleke, Stähler, Wolff, & Schüler, 2023; Brehm & Self, 1989; Gendolla, Wright, & Richter, 2012; Silvestrini & Gendolla, 2013). The current study is grounded in a theory that aligns with this literature, the Theory of Effort Minimization in Physical Activity (TEMPA) (Cheval & Boisgontier, 2021; Cheval & Boisgontier, 2023). TEMPA proposes that individuals have a general tendency toward the minimization of physical effort, but also expects individual differences in this tendency, as has been observed for cognitive effort (Cacioppo, Petty, Feinstein, & Jarvis, 1996).

Physical effort has been studied extensively in many fields, including exercise science, psychology, biomechanics, ethology, and neuroscience. Most of these studies suggest that, *ceteris paribus*, humans favor lower rather than higher effort (Bernacer et al., 2019; Klein-Flügge, Kennerley, Friston, & Bestmann, 2016; Prévost, Pessiglione, Météreau, Cléry-Melin, & Dreher, 2010; Skvortsova, Palminteri, & Pessiglione, 2014). Consistent with this suggestion, results robustly demonstrated that humans process physical effort as a cost in decision-making tasks and minimize the physical effort required to obtain a given reward (Bernacer et al., 2019; Klein-Flügge et al., 2016; Prévost et al., 2010; Skvortsova et al., 2014). Moreover, when exposed to visual stimuli associated with different levels of effort, they experience greater difficulty avoiding or not responding to stimuli associated with lower effort (Cheval et al., 2021; Cheval et al., 2018; Cheval et al., 2020; Parma et al., 2023), supporting the idea that individuals are generally attracted toward effort minimization.

The perception of physical effort has been associated with specific brain regions, including the striatum, amygdala, supplementary motor area, and cingulate cortex (Bernacer et al., 2019; Prévost et al., 2010; Zénon, Sidibé, & Olivier, 2015). For example, dopamine function in the striatum and ventromedial prefrontal cortex has been shown to correlate with the willingness to exert greater effort for greater rewards (Treadway et al., 2012). Further, studies have identified differences in brain activation associated with the processing of physical effort that may underlie clinical conditions, such as behavioral apathy (Bonnelle, Manohar, Behrens, & Husain, 2016; Pessiglione, Vinckier, Bouret, Daunizeau, & Le Bouc, 2018). Another study suggests that higher connectivity between the amygdala and the anterior cingulate cortex are associated with a greater ability to overcome the cost of physical effort (Bernacer et al., 2019). Collectively, this literature suggests that effort is an aversive experience, which explains the tendency to avoid unnecessary physical effort. An effort can be evaluated as unnecessary if it does not serve the pursuit of a goal, is excessive, or could be replaced by a more efficient or convenient alternative.

While physical effort has primarily been viewed as an aversive experience, some studies show that effort can also be positively valued in humans and other species (Eisenberger, 1992; Friedrich & Zentall, 2004; Gunderson et al., 2013; Inzlicht, Shenhav, & Olivola, 2018; Leonard, Lee, & Schulz, 2017; Lin, Westbrook, Fan, & Inzlicht, 2021; Lydall, Gilmour, & Dwyer, 2010; Norton, Mochon, & Ariely, 2012). For example, recent evidence suggests that humans can learn to value cognitive effort (Clay, Mlynski, Korb, Goschke, & Job, 2022; Lin et al., 2021). Moreover, large individual differences have been observed in the

overall tendency to avoid unnecessary physical exertion (Strasser et al., 2020; Treadway et al., 2012). Notably, while these individual differences have mostly been treated as random error variance in laboratory tasks, they may in fact be critical in explaining the self-regulation of effort-based behaviors, of which physical activity is the archetype (Maltagliati, Sarrazin, Fessler, LeBreton, & Cheval, 2022). For example, people with a strong tendency to approach physical effort may find it easier to follow through on their intentions to be physically active than people with a strong tendency to avoid physical effort. While previous studies showed large individual differences in the processing of physical effort, no scale has been developed to capture these differences.

### 1.1. The present research

Despite its importance, research on the influence of individual differences in the valuation of physical effort on physical activity self-regulation is currently limited. This limitation is mainly due to the lack of an available instrument to measure these differences. Thus, the development of a short and easy-to-use scale that captures individual differences in the general tendencies to approach and avoid physical effort is warranted. The objective of the present study was to design, develop, and validate such a scale.

The present research included two phases and three studies: Scale development (Study 1) and scale validation (Study 2 and 3). The scale development phase included the following steps: Domain identification, comparison with existing scales, content validity of the developed items, and cognitive interviews to refine the items. The scale validation phase included the following steps: Structural validity, internal validity, concurrent validity, convergent validity, discriminant validity, and test-retest reliability. The studies were approved by the Ethics Committee of the Canton of Geneva, Switzerland (CCER 2019-00065) and the Research Ethics Board of the University of Ottawa, Canada (H-07-22-8284).

## 2. Study 1: Item and scale development

The first study was designed to develop and select an initial pool of items targeting the domain of interest through expert evaluation and cognitive interviews.

### 2.1. Methods

Consistent with previous recommendations (Boateng, Neilands, Frongillo, Melgar-Quinonez, & Young, 2018), we first conducted a literature review to delineate the construct of interest and confirmed that there were no existing scales that adequately captured this construct. Next, we developed an initial item pool under the supervision of a psychometric expert (DSC). A panel of four experts in exercise sciences and in the psychology, physiology, or neuroscience of exercise, who are authors of this article (BC, SM, SM, MPB), reviewed the items. To assess content validity, defined as “the adequacy with which a measure assesses the domain of interest” (Hinkin, 1995), each item was evaluated by nine additional experts who were not authors of the study. These nine external experts rated the relevance, clarity, and essentiality of the items. To rate item relevance, the experts used the following scale: 1 = not relevant; 2 = somewhat relevant; 3 = very relevant. To assess wording clarity, they used the following scale: 1 = not clear; 2 = item needs some revision; 3 = very clear. To assess essentiality (i.e., how necessary the question is), the experts used the following scale: 1 = not essential; 2 = useful but not essential; 3 = essential. Finally, for each item, the experts could add any recommendations for improvement.

After this phase, cognitive interviews were conducted with 10 participants from the target population who were fluent in English (7 females and 3 males, 5 graduate students and 1 professor at the University of Ottawa, 1 senior researcher at the Ottawa Bruyère Research Institute, and 3 adults working outside academia). During these cognitive

interviews, respondents first completed the questionnaire (approximately 5 min). During the completion of the questionnaire, the experimenter was quiet and discreetly checked if some items took longer to answer than others, which was not the case. The experimenter then asked the respondent to rate whether each item was clear and easy to answer, and if they had any recommendations for improvement. Each item was then carefully reviewed by a third experimenter and, if necessary, modified according to the respondents' suggestions.

## 2.2. Results

### 2.2.1. Domain identification

Based on the existing literature and two online meetings between the authors, we formally defined the concept of "perception of physical effort" that we aimed to capture, as the conscious sensation experienced during the performance of a physically active behavior. We then concluded that we wanted to develop a scale that would capture individual differences in the tendencies to approach and avoid physical effort, i.e., a propensity to perceive physical effort as aversive and thus tend to avoid situations evaluated as physically effortful, or a propensity to perceive physical effort as positive and thus to tend to approach these situations.

We identified several existing scales and questionnaires related to the measurement of approach and avoidance tendencies and to the processing of physical or cognitive effort. Specifically, we identified instruments that assess approach and avoidance tendencies in a general context [e.g., the Approach-Avoidance Temperament Questionnaire (ATQ) (Elliot & Thrash, 2010), the Behavioral Inhibition System/-Behavioral Activation System (BIS/BAS) Scales (Carver & White, 1994), and the Reinforcement Sensitivity Theory of Personality Questionnaire (RST-PQ) (Corr & Cooper, 2016)] and in specific contexts [e.g., the Approach and Avoidance of Alcohol Questionnaire (AAAG) (Levine et al., 2019), the Food Approach and Avoidance Questionnaire (FAAQ) (Rancourt, Ahlich, Levine, Lee, & Schlauch, 2019)]. Regarding the measure of effort, we identified the Need for Cognition Scale (Cacioppo et al., 1996; Cacioppo & Petty, 1982), the Mental Effort Tolerance Questionnaire (METQ) (Dornic, Ekehammar, & Laaksonen, 1991), and the Preference for and Tolerance of the Intensity of Exercise Questionnaire (PRETIE-Q) (Ekkekakis, Hall, & Petruzzello, 2005), which are instruments capturing individual differences in the processing of physical or mental effort. Collectively, these scales and questionnaires confirm the relevance of capturing approach and avoidance tendencies as they reflect fundamental features of human behavioral regulation (Carver, 2006; Davidson, 1998), and suggest that individual differences in effort processing could explain the self-regulation of physically effortful behaviors (Cheval & Boisgontier, 2021; Inzlicht et al., 2018).

While we were conducting this study, two additional scales were developed to capture individual differences in the valuation of effort, namely the Meaningfulness of Effort Scale (MES) (Campbell, Chung, & Inzlicht, 2022) and the Value of Physical Effort scale (VoPE) (Bieleke et al., 2023), which are currently available as non-peer-reviewed pre-printed manuscripts. Although related, the concepts addressed by these scales differ from those of the Physical Effort Scale (PES) presented in this article. The PES assesses the approach and avoidance dimensions of physical effort in general, whereas the MES is designed to capture the extent to which effort can be a source of meaning in a person's life (e.g., "Pushing myself helps me see the bigger picture"), and the VoPE focuses on sport rather than movement-based behavior in general (e.g., "I prefer physically effortful sports activities to those that can be done without much effort"). Accordingly, the PES captures a unique mechanism related to the processing of physical effort. The recent development of these new scales further demonstrates the growing interest in effort perception.

### 2.2.2. Initial pool of items

Based on the domain identification procedure, we generated 57

items to measure the tendency to approach or avoid physical effort. The four experts who are authors of this article (BC, SM, SM, MPB) reviewed the items and retained 44 of them. Then, after discussing the recommendations for improvement, we dropped 26 items that were not sufficiently clear, relevant, or essential according to the nine external experts, resulting in an initial questionnaire of 18 items (9 items for the approach dimension and 9 items for the avoidance dimension).

### 2.2.3. Cognitive interviews

Since the suggestions for improvement from the 10 interviewed respondents were minor and easily incorporated into the modified version of the items, the 18-item format of the questionnaire developed during the content validity phase was retained.

## 2.3. Interim discussion

In Study 1, after a domain identification procedure, item generation, and item reduction, we obtained an 18-item version of the scale that covered the tendency to approach physical effort and the tendency to avoid physical effort.

## 3. Study 2: Initial scale validation

The second study was designed to examine the structural validity, preliminary construct validity, and reliability of the scale. In terms of structural validity, and based on the domain identified in Study 1, we hypothesized that two dimensions would emerge: The tendency to approach physical effort and the tendency to avoid physical effort. In terms of preliminary construct validity, we hypothesized that participants' usual level of physical activity would be positively associated with the tendency to approach physical effort and negatively associated with the tendency to avoid physical effort.

### 3.1. Methods

#### 3.1.1. Participants and procedure

Participants were recruited from the University of Ottawa's research participation pool of students who were offered partial course credit in exchange for their participation in the studies. Participants were screened on the platform to ensure that they reported sufficient English language proficiency. All participants followed the procedure online and were asked to complete the study on a computer in a quiet environment.

According to recommendations (Terwee et al., 2007), a study sample of at least 180 participants was required to examine the structure and reliability of a scale of 18 items (number of items  $\times$  10), which was the number of items retained after Study 1. Respondents were excluded if they were under 18 years of age or not fluent in English. Principal component analysis, exploratory factor analyses, item response theory, and confirmatory analyses were used to validate the structure of the scale. Internal consistency and preliminary construct validity were then estimated.

#### 3.1.2. Measures

Participants completed the 18 items from Study 1 and a questionnaire measuring their usual level of physical activity.

**Physical effort.** Physical effort was assessed using the 18-item version of the PES. Participants were instructed to indicate their level of agreement with each item on a Likert scale anchored with (1) I completely disagree, (2) I disagree, (3) I neither agree nor disagree, (4) I agree, (5) I completely agree. The 18-item version of the PES takes approximately 5 min to complete.

**Preliminary construct validity.** To assess the preliminary construct validity of the scale, we measured usual level of physical activity using the Saltin-Grimby Physical Activity Level Scale (SGPALS) (Grimby et al., 2015). Participants were asked to answer the following question: "How much do you move and exert yourself physically during your leisure

time? If your activity varies greatly from week to week, try to estimate an average. The question refers to the past year.” Participants were instructed to choose an answer between “Physically inactive” (level 1), “Some light physical activity” (level 2), “Regular physical activity” (level 3) and “Regular hard physical training for competitive sports” (level 4).

3.1.3. Data analyses

Dimensional structure was first examined using principal component analysis on the 18-item version of the scale. Items were then reduced using item response theory analyses. Confirmatory factor analysis was conducted on an 8-item shortened version of the scale (see details below). The content validity of this shortened scale was assessed by the four experts who are authors of this article to verify that the items still covered the relevant dimensions, and the global reliability of each subscale (i.e., approach and avoidance tendencies toward physical effort) was assessed using Cronbach’s alpha. Finally, the preliminary construct validity of the 8-item version of the physical effort scale was assessed using multiple linear regression analyses. All analyses were conducted using R version 4.3.1 (R Core R Core Team, 2022).

3.1.4. Data and code sharing

In accordance with good research practices (Boisgontier, 2022), the data and code are publicly available: <https://zenodo.org/uploads/8358572>.

3.2. Results

3.2.1. Descriptive statistics

A total of 680 English-speaking undergraduate students at the University of Ottawa completed the questionnaire in exchange for course credit. The students were from the Faculty of Social Sciences (161, 24%), Faculty of Health Sciences (157, 23%), Telfer School of Management (149, 22%), Faculty of Science (131, 19%), Faculty of Arts (52, 8%), Faculty of Engineering (28, 4%), and Faculty of Medicine (n = 1). One student did not specify their faculty. 85% of the students were in the first year or second year of their program. Participants had a mean age of 19.1 ± 2.2 years, and 69% (472) were female. Based on the SGPALS (Grimby et al., 2015), participants self-reported being inactive (n = 143, 21%) or engaging in light (n = 232, 34%), moderate (n = 192, 28%), or vigorous physical activity (n = 113, 17%). The mean approach and avoidance tendency toward physical effort was of 3.45 ± 0.92 and 2.46 ± 1.00, respectively (Table 1).

3.2.2. Structure of the instrument

The results of the principal component analysis conducted on the 18 items suggested a 3-component solution based on eigenvalues greater than 1, while the scree plot favored a 1-factor solution. Since the theoretical model suggested 2 factors, we conducted three subsequent factor analyses with 1, 2, and 3 factor solutions. The results of the 3-factor analysis showed that one item (item 10) loaded on a factor, while the results of the 1-factor analysis clearly showed that the items theoretically related to the approach dimension loaded positively on this factor and that the items theoretically related to the avoid dimension loaded negatively on this factor. Moreover, the 2-factor analysis showed that the 9 items related to the approach dimension loaded on factor 1 (>0.639) and that 8 items related to the approach dimension loaded on factor 2 (>0.603). Only one item (item 16) had a low loading on factor 2 (0.318) (Table 2).

Item response theory analyses for each scale separately showed that items 1, 5, 9, 11, and 13 for the approach dimension, and items 2, 8, 10, 14, and 16 for the avoidance dimension could be dropped because their information functions were low, suggesting that they were not very informative, and/or because their item difficulties were redundant with other items (Fig. 1). Four items were thus retained per dimension: Items 3, 7, 15, and 18 for the approach dimension, and items 4, 6, 12, and 17

Table 1  
Descriptive statistics.

| Characteristics                        | Categories                          | Study 2                            | Study 3     |
|--|-------------------------------------|------------------------------------|-------------|
|  |                                     | n (%)                              | n (%)       |
| Sex                                    | Female                              | 472 (69.5)                         | 210 (70.7)  |
|  | Male                                | 200 (29.5)                         | 79 (26.6)   |
|  | Prefer not to disclose              | 4 (0.6)                            | 3 (1.0)     |
|  | These options do not apply to me    | 4 (0.4)                            | 5 (1.7)     |
| Age                                    |                                     | 19.1 (2.2)                         | 20.3 (3.5)  |
| Faculty or School                      | Social Sciences                     | 161 (23.7)                         | 64 (21.5)   |
|  | Health Sciences                     | 157 (23.1)                         | 77 (25.9)   |
|  | School of Management                | 149 (21.9)                         | 22 (7.4)    |
|  | Science                             | 131 (19.3)                         | 88 (29.6)   |
|  | Arts                                | 52 (7.7)                           | 21 (7.1)    |
|  | Engineering                         | 28 (4.1)                           | 20 (6.7)    |
|  | Medicine                            | 1 (0.15)                           | 3 (1.0)     |
|  | Education                           | –                                  | 1 (0.3)     |
|  | Not reported                        | 1 (0.15)                           | 1 (0.3)     |
|  | Program year                        | 1st                                | 388 (57.1)  |
| 2nd                                    |                                     | 190 (27.9)                         | 75 (25.3)   |
| 3rd                                    |                                     | 52 (7.6)                           | 71 (23.9)   |
| 4th                                    |                                     | 34 (5.0)                           | 55 (18.5)   |
| 5th                                    |                                     | 13 (1.9)                           | 4 (1.3)     |
| Other                                  |                                     | 3 (0.4)                            | 4 (1.3)     |
| Usual physical activity level (SGPALS) | Inactive                            | 143 (21.0)                         | 54 (18.1)   |
|  | Light physical activity             | 232 (34.1)                         | 98 (33.0)   |
|  | Moderate physical activity          | 192 (28.3)                         | 102 (34.3)  |
|  | Vigorous physical activity          | 113 (16.6)                         | 40 (13.5)   |
|  | Score, mean (SD)                    | Approach of physical effort (0.92) | 3.45 (0.88) |
|  | Avoidance of physical effort (1.00) | 2.46 (0.99)                        |             |

Notes. The usual level of physical activity was assessed using the Saltin-Grimby Physical Activity Level Scale (SGPALS) (Grimby et al., 2015). Scores from the approach and avoidance tendencies toward physical effort were based on the 8-item scale.

for the avoidance dimension (Table 2).

A principal component analysis of the selected 8 items showed that the first two components explained 68.7% of the variance. The 8-item PES retained good content validity covering both the orientation (i.e., approach vs. avoidance) and the affective aspects (i.e., negative vs. positive affect) of the processing of physical effort. Reliability was good for both dimensions, with a Cronbach’s alpha coefficient of 0.897 for the approach dimension and 0.913 for the avoidance dimension.

To further assess the structural validity of the 8-item PES, a confirmatory factor analysis was conducted using the sem() function of the lavaan R package (Rosseel, 2012). Results showed that the hypothesized 2-factors structure fit the data adequately, yielding Chi<sup>2</sup> (19) = 56.0, p < 0.001, CFI = 0.990, TLI = 0.986, SRMR = 0.017, RMSEA = 0.055 (90% confidence interval [90CI] = 0.039–0.073; p ≤ 0.05 = 0.274). The factor loading, variance, and R<sup>2</sup> are presented in Fig. 2. Loadings were very similar across items, supporting the possibility of averaging items to obtain scale scores. The approach tendency toward physical effort was significantly and negatively correlated with the avoidance tendency toward physical effort (r = –0.77; p < 0.001).



**Table 2**  
Factor loading of the 18 items resulting from the item and scale development process.

| Items   | Factor 1 Approach of physical effort | Factor 2 Avoidance of physical effort |
|---|--------------------------------------|---------------------------------------|
| 1. I tend to engage in tasks that require physical effort.                            | 0.661                                | -0.148                                |
| 2. I generally avoid situations that involve physical effort.                         | -0.172                               | 0.724                                 |
| 3. I usually like activities that require physical effort.                            | 0.801                                |                                       |
| 4. I tend to avoid situations in which I have to exert physical effort.               |                                      | 0.852                                 |
| 5. I usually find satisfaction in exerting physical effort.                           | 0.752                                |                                       |
| 6. I tend to stay away from tasks that require physical effort.                       |                                      | 0.841                                 |
| 7. The idea of exerting physical effort usually appeals to me.                        | 0.851                                |                                       |
| 8. I tend to avoid tasks that require physical effort.                                |                                      | 0.880                                 |
| 9. I usually like to engage in physical effort even if there are other possibilities. | 0.832                                |                                       |
| 10. I generally do not find any satisfaction when I make a physical effort.           | -0.137                               | 0.603                                 |
| 11. I tend to search for opportunities to exert physical effort.                      | 0.856                                | 0.130                                 |
| 12. Exerting physical effort does not appeal to me.                                   | -0.237                               | 0.654                                 |
| 13. I tend to engage in situations in which I have to exert physical effort.          | 0.779                                |                                       |
| 14. When I have to engage in a physical effort, I usually seek to avoid it.           |                                      | 0.843                                 |
| 15. I generally enjoy activities that involve physical effort.                        | 0.753                                | -0.103                                |
| 16. I usually exert physical effort when there is no other alternative.               |                                      | 0.318                                 |
| 17. I usually dislike activities that involve physical effort.                        | -0.154                               | 0.705                                 |
| 18. I am usually willing to engage in activities that involve physical effort.        | 0.639                                |                                       |

Notes. Promax rotation was used for the factor analysis. The number preceding each item indicates its position in the scale. Loadings below 0.1 in absolute value were not included in the table. Items selected for the final PES are in bold.

3.2.3. Preliminary construct validity

The results of the multiple linear regression analyses showed that participants' usual level of physical activity was associated with both approach and avoidance tendencies toward physical effort (*p* for global effect <0.001 for both approach and avoidance tendencies) (Table 3). Specifically, the approach tendency toward physical effort increased with increasing levels of physical activity, whereas the avoidance

tendency toward physical effort decreased with increasing levels of physical activity (Fig. 3). The percentage of variance explained was of 35.9% and 32.8% for the approach and avoidance tendency toward physical effort, respectively.

3.3. Interim discussion

In Study 2, we found evidence for structural validity and reliability of an 8-item version of the PES. We also showed that both the approach and avoidance scores on this scale explain usual levels of physical activity as measured by the SGPALS, providing preliminary evidence of construct validity.

4. Study 3: Final scale validation

This third study was designed to confirm the structural validity and the reliability of the 8-item version of the PES, to further examine its construct validity (i.e., concurrent, convergent, discriminant), and to assess its test-retest reliability.

In terms of structural validity, we hypothesized that the two dimensions theoretically identified in Study 1 and empirically found in Study 2 (i.e., the tendency to approach and the tendency to avoid physical effort) would also be observed in Study 3. In terms of construct validity, our hypotheses were as follows:

First, for concurrent validity, we hypothesized that a higher usual level of physical activity would be associated with a higher tendency to approach physical effort and a lower tendency to avoid physical effort. Moreover, we hypothesized that both dimensions of the PES (i.e., avoidance and approach) would explain additional variance in usual level of moderate-to-vigorous physical activity (MVPA) and time spent sitting after accounting for the variance explained by the other constructs (i.e., age, gender, attitudes, behavioral intentions, self-efficacy). This hypothesis is based on TEMPA (Cheval & Boisgontier, 2021), which suggests that individual differences in the processing of physical effort may play a critical role in the self-regulation of physical activity behavior.

Second, for concurrent and convergent validity, we hypothesized that a higher tendency to approach physical effort would be associated with autonomous motivation, positive affective attitudes, higher self-efficacy, higher intentions to engage in physical activity, and higher exercise automaticity, whereas a higher tendency to avoid physical effort would show the opposite pattern. The first hypothesized association is consistent with the findings of Bieleke et al. (2023), who demonstrated positive associations between a higher value of physical effort and both physical activity behavior and intrinsic motivation. For the remaining associations, our hypotheses are based primarily on indirect empirical evidence: The positive correlations found between usual physical activity behaviors and self-efficacy, intentions, affective attitudes, and automaticity (Hagger, Chatzisarantis, & Biddle, 2002; Maltagliati et al., 2023; Rhodes, Fiala, & Conner, 2009).

Third, for discriminant validity, we hypothesized moderate correlations of the PES (i.e., both approach and avoidance dimensions) with

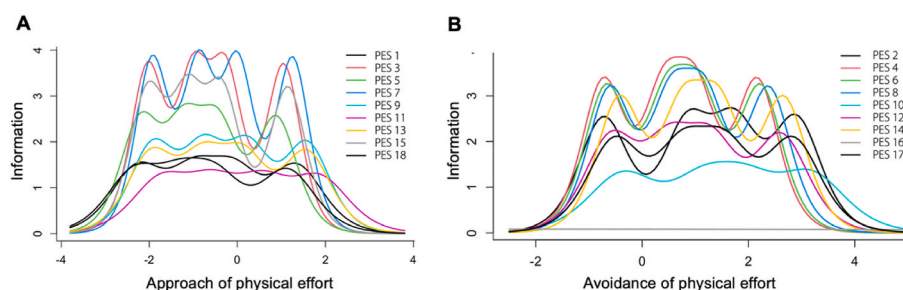
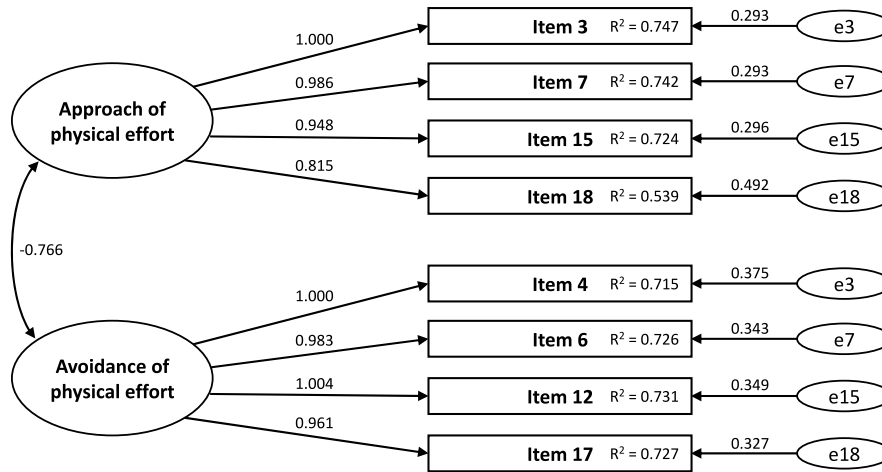


Fig. 1. Item information curves for the 18 items resulting from the item and scale development process (Study 1), presented by subscale. Note. Subscale numbers correspond to the item numbers in Table 2.



**Fig. 2.** Results of the confirmatory factor analysis of the 8-item physical effort scale (PES) for Study 2 (n = 680)  
 Notes. R<sup>2</sup> = percentage of variance explained; e = error variances.

**Table 3**  
 Results of the multiple linear regression testing the association of physical activity levels with approach and avoidance tendencies toward physical effort.

| Outcomes   | Approach of physical effort |        | Avoidance of physical effort |        |
|--|-----------------------------|--------|------------------------------|--------|
|  | b (95% CI)                  | p      | b (95% CI)                   | p      |
| Intercept  | 2.70 (2.57; 2.82)           | <0.001 | 3.24 (3.10; 3.38)            | <0.001 |
| Usual level of physical activity (inactive ref.) |                             |        |                              |        |
| Light physical activity                          | 0.47 (0.31; 0.73)           | <0.001 | -0.49 (-0.66; -0.30)         | <0.001 |
| Moderate physical activity                       | 1.15 (0.98; 1.31)           | <0.001 | -1.20 (-1.38; -1.01)         | <0.001 |
| Vigorous physical activity                       | 1.59 (1.40; 1.78)           | <0.001 | -1.65 (-1.86; -1.44)         | <0.001 |
| Adjusted R <sup>2</sup>                          | 0.359                       |        | 0.328                        |        |

Note. 95% CI = 95% confidence interval.

controlled motivation, instrumental attitudes, general approach-avoidance temperament, and the tendency to engage in cognitive effort. The Approach-Avoidance Temperament Questionnaire (ATQ) (Elliot & Thrash, 2010) was used to test whether the PES is distinct from general approach-avoidance tendencies. The Need for Cognition Scale (Cacioppo et al., 1996; Cacioppo & Petty, 1982) was used to test whether the PES is distinct from a measure of cognitive effort, ensuring that the PES targets a construct that differs from a general effort processing. The hypothesized moderate correlation between the PES and the tendency to

engage in cognitive effort is consistent with recent findings showing a dissociation between the valuation of physical and mental effort (Wolff, Stähler, Schüler, & Bieleke, 2023). Similarly, the PES aims to capture specific tendencies to approach and avoid physical effort, rather than a broader approach or avoidance tendency that generalizes across domains. Accordingly, from a theoretical perspective, it is crucial to make this distinction between the approach-avoidance dimensions of the PES and a general approach-avoidance tendency in order to ensure the specificity of the scale to the domain of physical effort. The hypothesized moderate correlations with controlled motivation and instrumental attitudes were also based on indirect empirical evidence showing associations between these variables and physical activity behavior (Hagger et al., 2002).

Fourth, for test-retest reliability, we hypothesized satisfactory test-retest agreement, given that the tendency to approach and avoid physical effort are conceptualized as rather stable individual differences.

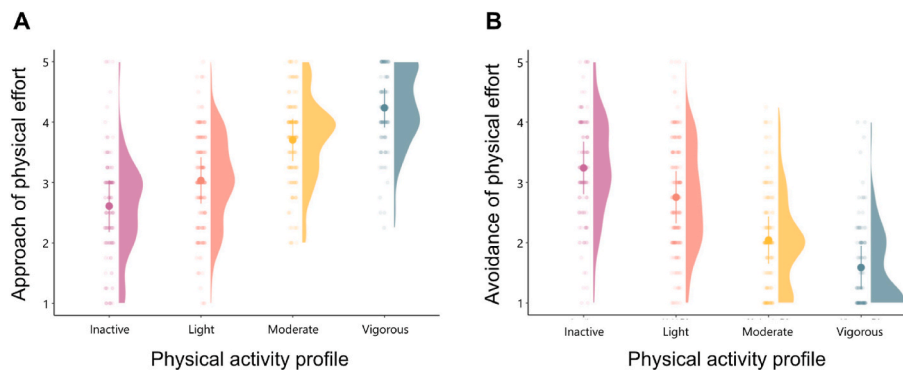
4.1. Methods

4.1.1. Participants and procedure

The recruitment procedure was identical to Study 2, except that to assess test-retest reliability, respondents from Study 3 were asked if they would be willing to complete a short (approximately 5 min) questionnaire again one week later.

4.1.2. Measures

Participants completed the 8-item version of the PES and several



**Fig. 3.** Association between approach (A) and avoidance tendencies toward physical effort (B) and the usual level of physical activity.  
 Note. Physical activity profile was assessed using Saltin-Grimby Physical Activity Level Scale (SGPALS).

questionnaires to assess construct validity.

**Physical effort:** Physical effort was assessed using the 8-item version of the PES. Participants are instructed to indicate their level of agreement with each item on a Likert scale anchored with (1) I completely disagree, (2) I disagree, (3) I neither agree nor disagree, (4) I agree, (5) I completely agree. The 8-item version of the PES takes approximately 2 min. The PES and its manual are available in the Supplementary Material.

**Concurrent validity:** Usual level of physical activity including moderate physical activity, vigorous physical activity, walking time, and sitting time, was measured using the International Physical Activity Questionnaire (IPAQ; Craig et al., 2003).

**Convergent validity:** For convergent validity, the following variables were used: Autonomous motivation for physical activity (Brunet, Gunnell, Gaudreau, & Sabiston, 2015; Maltagliati et al., 2021; Sheldon & Elliot, 1998), automaticity toward physical activity (Gardner, Abraham, Lally, & de Bruijn, 2012), affective attitudes toward physical activity (Ekkekakis, Zenko, & Vazou, 2021), and self-efficacy toward physical activity (Ajzen, 1991).

**Discriminant validity:** For discriminant validity, the following variables were used: Controlled motivation for physical activity (Brunet et al., 2015; Maltagliati et al., 2021; Sheldon & Elliot, 1998), instrumental attitudes toward physical activity (Ajzen, 1991), approach-avoidance temperament (Elliot & Thrash, 2010), and the need for cognition (Cacioppo et al., 1996; Cacioppo & Petty, 1982).

#### 4.1.3. Data analyses

The dimensional structure was tested using a confirmatory factor analysis. Global reliability of each subscale was assessed using Cronbach's alpha. Similarity of scores between the baseline survey and the one-week retest was assessed using the weighted kappa statistic for items and the intraclass coefficient of correlation for subscale scores. Construct validity (i.e., concurrent, convergent, and discriminant validity) was assessed using univariate and hierarchical regression analyses.

## 4.2. Results

### 4.2.1. Descriptive statistics

A total of 297 English-speaking undergraduate students from the University of Ottawa completed the questionnaire in exchange for course credit. The students came from the Faculty of Sciences ( $n = 88$ , 30%), Faculty of Health Sciences ( $n = 77$ , 26%), Faculty of Social Sciences (64, 21%), Telfer School of Management ( $n = 22$ , 7%), Faculty of Arts ( $n = 21$ , 7%), Faculty of Engineering ( $n = 20$ , 7%), Faculty of Medicine ( $n = 3$ , 1%), and Faculty of Education ( $n = 1$ ). One student did not specify their faculty. Students were in the first ( $n = 88$ , 29.6%), second ( $n = 75$ , 25%), third ( $n = 71$ , 24%), fourth ( $n = 55$ , 18%), or fifth ( $n = 4$ , 1%) year of their program. Four participants (1%) were in another situation. The mean age of the participants was  $20.3 \pm 3.5$  years and 71% ( $n = 210$ ) were female. Based on the SGPALS, participants self-reported being inactive ( $n = 54$ , 18%) or engaging in light ( $n = 98$ , 33%), moderate ( $n = 102$ , 34%), or vigorous physical activity ( $n = 40$ , 13%). Three participants did not report their level of physical activity. The mean approach tendency toward effort was  $3.59 \pm 0.88$ , while the mean avoidance tendency toward effort was  $2.48 \pm 0.99$  (Table 1).

### 4.2.2. Structure validation

To assess the structural validity of the 8-item PES (Table 4), another confirmatory factor analysis was conducted using the `sem()` function of the lavaan R package (Rosseel, 2012). The results showed that the hypothesized 2-factor structure fitted the data adequately, with  $\chi^2(19) = 76.506$ ,  $p < 0.001$ , CFI = 0.970, TLI = 0.955, SRMR = 0.027, although RMSEA = 0.101 (90CI = 0.078–0.125,  $p \geq 0.08 = 0.934$ ). Reliabilities of both dimensions were good, with Cronbach's alpha coefficients of 0.907 for the approach dimension and 0.913 for the avoidance dimension

**Table 4**

Dimensions and items of the 8-item Physical Effort Scale (PES).

| Dimension                    | Item   |
|------------------------------|--|
| Approach of physical effort  | 3. I usually like activities that require physical effort.                     |
|                              | 7. The idea of exerting physical effort usually appeals to me.                 |
|                              | 15. I generally enjoy activities that involve physical effort.                 |
| Avoidance of physical effort | 18. I am usually willing to engage in activities that involve physical effort. |
|                              | 4. I tend to avoid situations in which I have to exert physical effort.        |
|                              | 6. I tend to stay away from tasks that require physical effort.                |
|                              | 12. Exerting physical effort does not appeal to me.                            |
|                              | 17. I usually dislike activities that involve physical effort.                 |

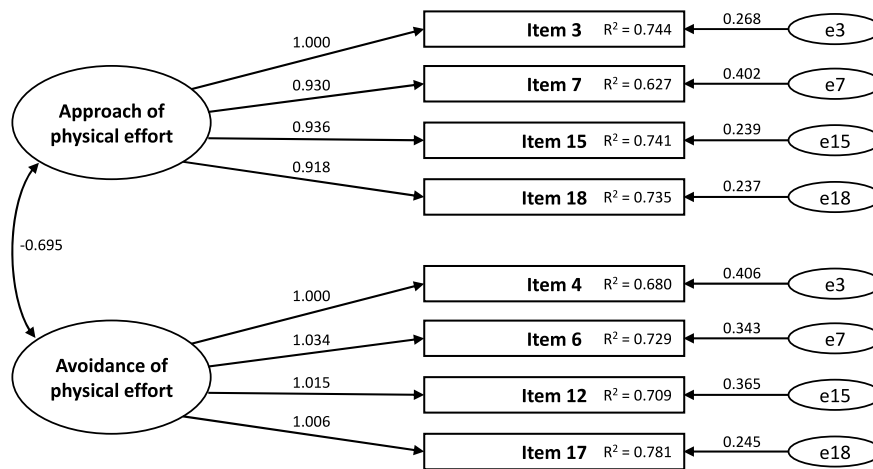
(Fig. 4).

### 4.2.3. Construct validity

Table 5 shows the associations between the approach and avoidance dimension of the PES and other variables to assess concurrent (usual level of physical activity as measured by the IPAQ), convergent (autonomous motivation, affective attitudes, self-efficacy, intentions), and discriminant validity (controlled motivation, instrumental attitudes, general approach-avoidance temperament, and the tendency to engage in cognitive effort). The associations were tested using univariate linear regressions and all the variables were scaled (i.e., mean of 0 and standard deviation of 1) to obtain standardized coefficients. As expected, the approach and avoidance dimensions of the PES were correlated with the usual level of physical activity and sitting time, supporting the concurrent validity of the scale. In addition, these dimensions had correlations ranging from 0.50 to 0.77 with autonomous motivation, affective attitudes, automaticity, and self-efficacy, demonstrating convergent validity. Finally, the approach and avoidance dimensions of the PES showed correlations ranging from 0.10 to 0.33 with controlled motivation, instrumental attitudes, approach-avoidance temperament, and need for cognition, confirming its discriminant validity. Overall, the PES demonstrated concurrent, convergent, and discriminant validity (Fig. 5).

Table 6 presents the results of the hierarchical regression analyses that explained MVPA. In Step 1, age, gender, instrumental attitudes, self-efficacy, and intentions were entered. In this model, gender ( $\beta = 0.29$ ,  $p = 0.023$ ) and intentions ( $\beta = 0.29$ ,  $p < 0.001$ ) were significantly associated with MVPA, explaining 11.0% of the variance in MVPA. In Step 2, approach of physical effort only, avoidance of physical effort only, and both approach and avoidance of physical effort were entered. Results showed that both approach or avoidance tendency toward physical effort were positively ( $\beta = 0.16$ ,  $p = 0.029$ ) and negatively ( $\beta = -0.16$ ,  $p = 0.022$ ) associated with MVPA, respectively. The model including the approach tendency explained 12.1% (i.e., an increase of 1.1%) of the variance in MVPA, and the model including the avoidance tendency explained 12.2% of the variance (i.e., an increase of 1.2%). In these models, intentions remained significantly associated with MVPA and the effect of gender became marginal ( $ps < 0.058$ ). In the model that included both approach and avoidance tendencies, the associations between these tendencies and MVPA time became non-significant.

We repeated the same analyses as in the previous section with usual sitting time replacing MVPA as the dependent variable (Table 7). In the model without approach and avoidance tendencies, intentions were significantly associated with usual sitting time ( $\beta = -0.23$ ,  $p < 0.001$ ). This model explained 4.8% of the variance in usual sitting time. In the models including either approach or avoidance tendencies, the latter were negatively ( $\beta = -0.22$ ,  $p = 0.003$ ) and positively ( $\beta = 0.29$ ,  $p = 0.006$ ) associated with usual sitting time, respectively. Intentions became non-significant in these models. The model including the approach tendency explained 7.5% (i.e., an increase of 2.7%) of the variance in usual sitting time, and the model including the avoidance



**Fig. 4.** Results of the confirmatory factor analysis of the 8-item Physical Effort Scale (PES) for Study 3 (n = 297)  
 Notes. R<sup>2</sup> = percentage of variance explained; e = error variances.

**Table 5**  
 Concurrent, convergent, and discriminant validity of the approach and avoidance tendencies toward physical effort.

|                              | Approach of physical effort |        |       | Avoidance of physical effort |        |       |
|------------------------------|-----------------------------|--------|-------|------------------------------|--------|-------|
|                              | N                           | β      | p     | N                            | β      | p     |
| <b>Concurrent validity</b>   |                             |        |       |                              |        |       |
| Usual level of PA            |                             |        |       |                              |        |       |
| MVPA                         | 296                         | 0.29   | <.001 | 296                          | -0.18  | .002  |
| Moderate PA                  | 296                         | 0.20   | <.001 | 296                          | -0.13  | .029  |
| Vigorous PA                  | 296                         | 0.32   | <.001 | 296                          | -0.20  | <.001 |
| Walking                      | 296                         | -0.004 | .945  | 296                          | -0.001 | .984  |
| Sitting                      | 296                         | -0.26  | <.001 | 296                          | 0.25   | <.001 |
| <b>Convergent validity</b>   |                             |        |       |                              |        |       |
| Autonomous motivation        | 296                         | 0.77   | <.001 | 296                          | -0.64  | <.001 |
| Affective attitudes          | 295                         | 0.61   | <.001 | 295                          | -0.49  | <.001 |
| Self-efficacy                | 295                         | 0.50   | <.001 | 295                          | -0.41  | <.001 |
| Intentions                   | 294                         | 0.52   | <.001 | 294                          | -0.47  | <.001 |
| Automaticity                 | 294                         | 0.61   | <.001 | 294                          | 0.48   | <.001 |
| <b>Discriminant validity</b> |                             |        |       |                              |        |       |
| Controlled motivation        | 296                         | 0.10   | .091  | 296                          | 0.03   | .579  |
| Instrumental attitudes       | 295                         | 0.33   | <.001 | 295                          | -0.29  | <.001 |
| Approach temperament         | 296                         | 0.21   | <.001 | 296                          | -0.16  | .006  |
| Avoidance temperament        | 296                         | -0.11  | .059  | 296                          | 0.10   | .093  |
| Need for cognition           | 296                         | 0.24   | <.001 | 296                          | -0.23  | <.001 |

Notes. Usual level of PA = Physical activity as assessed by the International Physical Activity Questionnaire (IPAQ; Craig et al., 2003); MVPA = usual level of moderate-to-vigorous physical activity. Univariate linear regressions were used to assess the associations. All the variables were scaled to obtain standardized coefficients.

tendency explained 7.0% of the variance (i.e., an increase of 2.2%). In the model that included both approach and avoidance tendencies, the associations between these tendencies and usual sitting time became non-significant.

Therefore, based on these results, we decided to calculate a score that captures the relative tendency to approach rather than avoid physical effort as follows: Relative tendency to approach physical effort = Averaged score for tendency to approach physical effort – Averaged score for tendency to avoid physical effort. A higher score indicates a greater tendency to approach (rather than avoid) physical effort. We ran the same regression analyses as above using the relative score instead of the approach and avoidance scores separately. Results showed that intentions (β = 0.19, p = 0.002) and relative tendency toward physical effort (β = 0.16, p = 0.014) were significantly associated with MVPA, explaining 12.4% of the variance in MVPA. We observed a similar pattern of results for time spent sitting, with intentions (β = -0.14, p =

0.040) and relative tendency toward physical effort (β = -0.23, p = 0.002) being significantly associated with time spent sitting. The model explained 7.7% of the variance in usual time spent sitting.

4.2.4. Test-retest reliability

The test-retest agreement was satisfactory for all items of the PES (weighted kappa range: 0.41 to 0.61, mean = 0.49). For the 4-item subscales, test-retest agreement was 0.78 (95CI: 0.72–0.83) for the approach of physical effort dimension and 0.66 (95CI: 0.57–0.73) for the avoidance of physical effort dimension. These results confirmed the satisfactory test-retest reliability of the PES.

4.3. Interim discussion

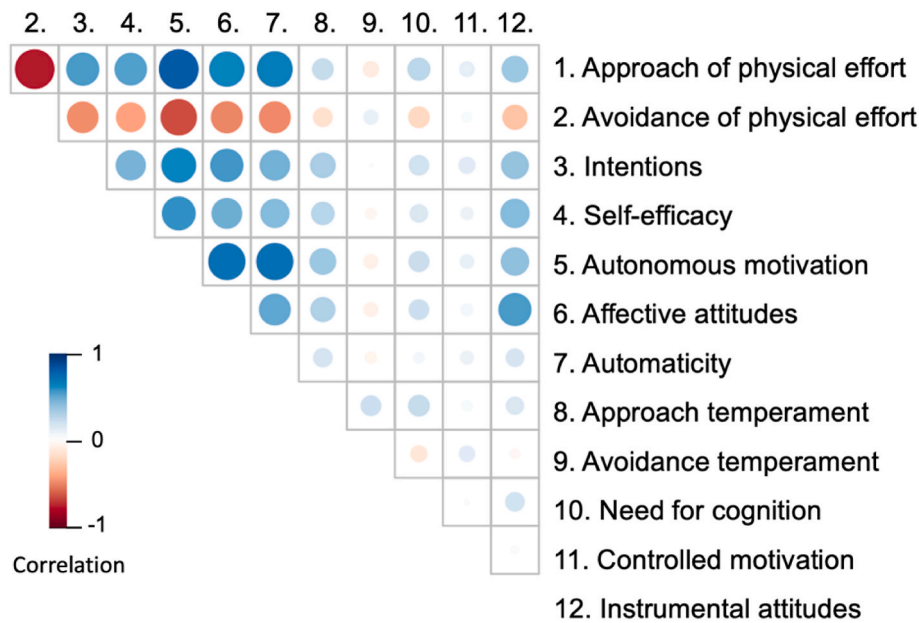
In Study 3, we confirmed the structural validity and reliability of the 8-item version of the PES. In addition, we demonstrated its concurrent, convergent, and discriminant validity, confirming its construct validity. Lastly, we found support for the one-week test-retest reliability of the scale.

5. General discussion

Based on 3 studies, we developed and validated the PES that includes 8 items and measures individual differences in approach and avoidance tendencies toward physical effort. After item generation, content validity, and cognitive interviews for item improvement (Study 1), factor analysis conducted on a first sample (n = 680, Study 2) indicated that the two tendencies (i.e., approach and avoidance) could each be measured by 4 items. The resulting 8-item PES had very high internal consistency for both the approach (Cronbach alpha = 0.913) and avoidance dimension (Cronbach alpha = 0.897). Using a confirmatory factor analysis, the hypothesized 2-factor structure fitted the data well, confirming the structural validity of the 8-item PES. Finally, we showed that usual level of physical activity (as assessed by the SGPALS) was positively associated with the approach tendency toward physical effort, whereas it was negatively associated with the avoidance tendency, providing preliminary evidence for the construct validity of the PES. These findings were consistent with our conceptual reasoning that general tendencies to approach and to avoid physical effort could be empirically observed. They also provide initial evidence that these general tendencies toward physical effort may be involved in the self-regulation of physical activity.

In a second independent sample (n = 297, Study 3), the structural validity and the internal consistency of the PES were confirmed. In terms





**Fig. 5.** Correlation between the approach and avoidance dimension of physical effort and the other assessed variables.  
*Notes.* Correlation coefficients are represented as colored circles, with the bluer and larger circles indicating the coefficients were closer to +1, the redder and larger circles indicating the coefficients were closer to -1, and the whiter and smaller circles indicating a coefficient closer to 0.

**Table 6**  
 Results of the hierarchical regression analyses for explaining the usual level of MVPA.

|                                 | Baseline |          | Approach only |          | Avoidance only |          | Both tendencies |          |
|---------------------------------|----------|----------|---------------|----------|----------------|----------|-----------------|----------|
|                                 | $\beta$  | <i>P</i> | $\beta$       | <i>P</i> | $\beta$        | <i>P</i> | $\beta$         | <i>P</i> |
| <b>Dependent variable: MVPA</b> |          |          |               |          |                |          |                 |          |
| Step 1                          |          |          |               |          |                |          |                 |          |
| Age                             | 0.06     | 0.262    | 0.06          | 0.32     | 0.05           | 0.362    | 0.05            | 0.357    |
| Gender (ref. women)             |          |          |               |          |                |          |                 |          |
| Men                             | 0.29     | 0.023    | 0.25          | 0.058    | 0.25           | 0.051    | 0.24            | 0.064    |
| Intention                       | 0.29     | <0.001   | 0.23          | <0.001   | 0.23           | <0.001   | 0.22            | 0.002    |
| Instrumental attitudes          | -0.03    | 0.628    | -0.04         | 0.556    | -0.04          | 0.556    | -0.04           | 0.544    |
| Self-efficacy                   | 0.07     | 0.306    | 0.01          | 0.840    | 0.01           | 0.03     | 0.01            | 0.544    |
| Step 2                          |          |          |               |          |                |          |                 |          |
| Approach                        |          |          | 0.16          | 0.029    |                |          | 0.08            | 0.380    |
| Avoidance                       |          |          |               |          | -0.16          | 0.022    | -0.09           | 0.298    |
| <b>R<sup>2</sup></b>            |          |          |               |          |                |          |                 |          |
| Adjusted R <sup>2</sup>         | 0.108    |          | 0.121         |          | 0.122          |          | 0.121           |          |

*Notes.* MVPA = usual level of moderate-to-vigorous physical activity. Multiple linear regressions were used to assess the associations. All the variables were scaled to obtain standardized coefficients.

**Table 7**  
 Results of the hierarchical regression analyses for explaining usual level of time spent sitting.

|   | Baseline |          | Approach only |          | Avoidance only |          | Both tendencies |          |
|---|----------|----------|---------------|----------|----------------|----------|-----------------|----------|
|   | $\beta$  | <i>P</i> | $\beta$       | <i>P</i> | $\beta$        | <i>P</i> | $\beta$         | <i>P</i> |
| <b>Dependent variable: Usual sitting time</b> |          |          |               |          |                |          |                 |          |
| Step 1  |          |          |               |          |                |          |                 |          |
| Age   | -0.03    | 0.613    | -0.02         | 0.731    | -0.01          | 0.801    | -0.02           | 0.785    |
| Gender (ref. women)                           |          |          |               |          |                |          |                 |          |
| Men   | -0.12    | 0.369    | -0.05         | 0.691    | -0.07          | 0.608    | -0.05           | 0.715    |
| Intention                                     | -0.23    | <0.001   | -0.16         | 0.026    | -0.16          | 0.021    | -0.15           | 0.040    |
| Instrumental attitudes                        | 0.05     | 0.444    | 0.06          | 0.361    | 0.06           | 0.370    | 0.06            | 0.353    |
| Self-efficacy                                 | -0.05    | 0.462    | 0.02          | 0.586    | -0.001         | 0.991    | 0.02            | 0.724    |
| Step 2  |          |          |               |          |                |          |                 |          |
| Approach                                      |          |          | -0.22         | 0.003    |                |          | -0.16           | 0.127    |
| Avoidance                                     |          |          |               |          | 0.19           | 0.006    | 0.09            | 0.355    |
| <b>R<sup>2</sup></b>                          |          |          |               |          |                |          |                 |          |
| Adjusted R <sup>2</sup>                       | 0.048    |          | 0.075         |          | 0.070          |          | 0.074           |          |

*Notes.* Multiple linear regressions were used to assess the associations. All the variables were scaled to obtain standardized coefficients.

of construct validity, the approach dimension of the PES was positively associated with MVPA and negatively associated with usual sitting time (both assessed using the IPAQ). The avoidance dimension of the PES showed the opposite pattern of associations. These findings confirm that individual differences in the approach and avoidance tendencies toward physical effort could be involved in the self-regulation of physical activity and sedentary behavior. It should be noted, however, that the associations were of small to moderate magnitude on average ( $r < 0.32$ ).

As hypothesized, approach and avoidance tendencies toward physical effort showed moderate to strong correlations with autonomous motivation, affective attitudes, automaticity, and self-efficacy ( $r_s > 0.41$  in absolute value) and small correlations with controlled motivation, instrumental attitudes, approach-avoidance temperaments, and need for cognition ( $r_s < 0.29$  in absolute value). These observations supported the convergent and discriminant validity of the PES. Importantly, with respect to discriminant validity, the weak correlations suggested that the PES measures a construct that is distinct from the general approach-avoidance personality traits (Carver & White, 1994; Elliot & Thrash, 2010) and general effort processing (Cacioppo et al., 1996; Cacioppo & Petty, 1982). This finding is significant because it was imperative to confirm that the scale could effectively capture a construct related to the specific processing of physical effort, rather than more global individual differences, such as the inclination to approach or avoid daily life events, or the processing of other types of effort, such as cognitive effort.

We found that both the approach and avoidance dimensions of the PES were significantly associated with MVPA (as measured by the IPAQ), after controlling for the effects of age, gender, intentions, instrumental attitudes, and self-efficacy. However, as in the univariate models, the additional variance explained was small (i.e., approximately 1%). Notably, the associations between these tendencies and MVPA became non-significant in the model that included both tendencies simultaneously. This result can be explained by the fact that the correlation between the two dimensions of the PES, although conceptually and empirically distinct, was high. We observed a similar pattern of results for sitting time: The approach tendency was negatively associated with sitting time, whereas the avoidance tendency was positively associated with sitting time, over and above the effects of age, gender, intention, self-efficacy, and instrumental attitudes. In the model including both tendencies, neither the effect of the approach dimension nor the effect of the avoidance dimension remained significant. As for MVPA, the latter result could be explained by the high correlation between the two dimensions of the PES. Future research is needed to better understand whether the two dimensions of the scale could predict different outcomes (e.g., physical activity maintenance for the approach dimension and physical activity initiation for the avoidance dimension). However, from a practical standpoint, researchers interested in exploring the role of these tendencies in the self-regulation of movement-based behaviors should examine each of these tendencies separately. Alternatively, it is also possible to create a relative score based on both tendencies by subtracting the avoidance tendency score from the approach tendency score. Our results showed that this relative score was significantly related to MVPA and time spent sitting, accounting for the effect of gender, intentions, self-efficacy, and attitudes.

One-week test-retest reliability was good (intraclass correlation coefficient for the 4-item approach physical effort dimension = 0.78 and for the 4-item avoidance physical effort dimension = 0.66). These findings are consistent with our conceptualization of the approach and avoidance tendencies toward physical effort as rather stable dispositional tendencies. Of note, within the TEMPA framework, the tendency to minimize effort is expected to involve both stable and labile dimensions. This malleability suggests a potential for interventions designed to help individuals develop a more positive evaluations of physical effort (Cheval, Finckh, et al., 2021) and/or to enhance their ability to overcome the perceived cost of this effort (Farajzadeh, Goubran, Fessler, et al., 2023), thereby promoting engagement in physical activity behaviors. For example, recent studies have focused on instilling

the value of effort through computerized tasks that reward engagement in cognitive effort (Lin et al., 2021). Although no interventions have been developed specifically for physical effort, exploring similar interventions in this context is worthy of investigation. Importantly, such interventions may be particularly effective for individuals who tend to avoid rather than engage in physical effort. Interestingly, in the present study, we found that the approach dimension was more stable than the avoidance dimension in test-retest analyses. Although this observation needs to be confirmed, it would suggest that the tendency to avoid physical effort may be more labile and sensitive to situational changes than the tendency to approach physical effort. Future studies should examine whether the approach and avoidance tendencies respond differently to changes in individual situational states such as fatigue, stress, or a lack of available cognitive resources.

Lastly, descriptive results showed that, on average, participants reported a higher tendency to approach physical effort, as indicated by a score above the midpoint of the 1–5 scale (3.45 and 3.59 in Study 2 and Study 3, respectively), than to avoid physical effort (2.46 and 2.48 in Study 2 and Study 3, respectively). At first glance, this finding may seem inconsistent with the current literature in neuroscience and psychology, which has robustly demonstrated that humans tend to avoid physical effort (Bernacer et al., 2019; Cheval & Boisgontier, 2021; Klein-Flügge et al., 2016; Prévost et al., 2010; Skvortsova et al., 2014). Yet, this gap can be explained by the well-known limitations associated with self-report measures, which can lead to inaccuracies in measuring the true value of physical effort in real-life situations due to processes such as social desirability bias or inability to self-evaluate. Future studies may include a social desirability scale to assess the extent to which scores on this scale may moderate responses on the PES. For example, it might be expected that individuals higher on social desirability would overestimate their tendency to approach physical effort and underestimate their tendency to avoid it. These findings may also be influenced by the characteristics of our sample, which tends to be young, well-educated, and healthy. Nonetheless, what seems critical here is not to be able to determine whether, on average, participants were more inclined to approach or avoid physical effort, but to capture individual differences in these tendencies and to determine whether these differences can explain behavioral observations regarding decision-making processes related to effortful behaviors. Consistent with this reasoning, we found that participants showed some variability in their responses, with a standard deviation slightly below 1 for both dimensions, and with scores that ranged across the possible values of PES (i.e., from 1 to 5) – although fewer participants scored 4 and 5 for the tendency to avoid physical effort. This large interindividual variability is consistent with the existing literature, which reports such individual differences in the tendency to avoid physical effort (Strasser et al., 2020; Treadway et al., 2012).

In contrast to the VoPE scale (Bieleke et al., 2023), which focuses on specific activities, our scale aims to capture individual differences in the processing of physical effort in general. This approach is consistent with TEMPA (Cheval & Boisgontier, 2021), which posits an innate tendency to minimize effort while recognizing that individual differences in approaching or overcoming this general tendency significantly influence one's engagement in physical activity. However, it is important to acknowledge the influence of context on the perception of physical effort. For example, engaging in sports activities with children may be perceived as more positive and less effortful than activities such as running on a treadmill. While the PES aligns well with TEMPA, it is important to emphasize that its focus on a general tendency to process physical exertion may mask more nuanced and context-specific perceptions. Thus, depending on the theoretical framework, researchers may choose to capture a general tendency to process physical effort in order to predict broad movement-based behavior patterns. Conversely, they may prefer to focus on how individuals perceive the effort associated with specific activities in order to predict behavior within those specific contexts.

### 5.1. Limitations and strengths

The current study has several limitations. First, we used self-reported data to measure physical activity behaviors, which may provide an inaccurate estimate of participants' actual physical activity levels. Second, the characteristics of the sample, which consisted mostly of young, healthy, and well-educated adults, limit the generalizability of the current findings to other populations, such as clinical populations or older adults, who have shown different approach-avoidance tendencies toward physical activity (Farajzadeh, Goubran, Beehler, et al., 2023). Future studies using device-based measures of physical activity and recruiting a more diverse sample are needed. Third, testing the ability of the approach and avoidance dimensions to predict subsequent engagement in physical activity would allow the predictive validity of the PES to be assessed. Fourth, although the use of a self-report measure to capture effort perception is relevant to our conceptualization of the conscious sensation experienced during the performance of a physically active behavior (Kent, 2006; Marcora, 2009), additional measures that target more rapid, unconscious, and involuntary processes that contribute to effort perception may also be highly relevant. This would provide an opportunity to capture not only the reflective mechanisms that lead to the perception of effort, but also the automatic mechanisms (Cheval et al., 2022). Finally, the decision to include some scales over others to assess the construct validity of the PES may seem rather arbitrary. Importantly, some relevant scales could be considered as missing, such as the Preference for and Tolerance of the Intensity of Exercise Questionnaire (PRETIE-Q) (Ekkekakis et al., 2005) or the Exercise Addiction Inventory (Terry, Szabo, & Griffiths, 2004), both of which have shown strong correlations with the value of physical effort as assessed by the VoPE (Bieleke et al., 2023).

However, these limitations are outweighed by several strengths. We followed the recommended steps for scale development (Boateng et al., 2018): Domain identification, comparison with multiple existing scales, content validity of the items developed by nine independent experts, cognitive interview, internal consistency, construct validity (i.e., concurrent, convergent, and discriminant validity), and test-retest reliability. In addition, we relied on two relatively large independent samples, in which the structural validity, internal consistency, and concurrent validity of the scale were tested and validated.

### 5.2. Conclusion

In conclusion, the PES has sound psychometric properties for the study of individual differences in the valuation of physical effort. Because it is a short questionnaire (i.e., 4 items for the approach dimension and 4 items for the avoidance dimension), the PES can easily be included in research projects on physical activity, sedentary behavior, or physical effort in general. The PES could be used to examine the extent to which the large individual differences in the processing of physical effort that have been consistently found in previous studies relate to these tendencies (Strasser et al., 2020; Treadway et al., 2012). Future research is needed to adapt this scale to different populations, including children, older adults, or individuals with a clinical condition. The PES and its manual are available in the [Supplementary Material](#).

### CRedit authorship contribution statement

**Boris Cheval:** Writing – review & editing, Writing – original draft, Supervision, Project administration, Methodology, Funding acquisition, Formal analysis, Data curation, Conceptualization. **Silvio Maltagliati:** Writing – review & editing, Writing – original draft, Formal analysis, Data curation, Conceptualization. **Delphine S. Courvoisier:** Writing – review & editing, Writing – original draft, Visualization, Validation, Supervision, Methodology, Formal analysis, Data curation. **Samuele Marcora:** Writing – original draft, Investigation, Conceptualization. **Matthieu P. Boisgontier:** Writing – review & editing, Writing – original

draft, Supervision, Methodology, Formal analysis, Conceptualization, Project administration, Funding acquisition.

### Declaration of competing interest

None to declare.

### Data availability

<https://zenodo.org/uploads/8358572>

### Appendix A. Supplementary data

Supplementary data to this article can be found online at <https://doi.org/10.1016/j.psychsport.2024.102607>.

### References

- Abbs, C. R., Peiffer, J. J., Meeusen, R., & Skorski, S. (2015). Role of ratings of perceived exertion during self-paced exercise: What are we actually measuring? *Sports Medicine*, 45(9), 1235–1243. <https://doi.org/10.1007/s40279-015-0344-5>
- Ajzen, I. (1991). The theory of planned behavior. *Organizational Behavior and Human Decision Processes*, 50(2), 179–211. [https://doi.org/10.1016/0749-5978\(91\)90020-T](https://doi.org/10.1016/0749-5978(91)90020-T)
- Bernacer, J., Martinez-Valbuena, I., Martinez, M., Pujol, N., Luis, E. O., Ramirez-Castillo, D., & Pastor, M. A. (2019). An amygdala-cingulate network underpins changes in effort-based decision making after a fitness program. *NeuroImage*, 203, Article 116181. <https://doi.org/10.1016/j.neuroimage.2019.116181>
- Bieleke, M., Stähler, J., Wolff, W., & Schüller, J. (2023). Development and validation of the value of physical effort (VoPE) scale. Preprint at <https://doi.org/10.31234/osf.io/pqw26>.
- Boateng, G. O., Neilands, T. B., Frongillo, E. A., Melgar-Quinonez, H. R., & Young, S. L. (2018). Best practices for developing and validating scales for health, social, and behavioral research: A primer. *Frontiers in Public Health*, 6, 149. <https://doi.org/10.3389/fpubh.2018.00149>
- Boisgontier, M. P. (2022). Research integrity requires to be aware of good and questionable research practices. *European Rehabilitation Journal*, 2(1), 1–3. <https://doi.org/10.52057/erj.v2i1.24>
- Bonnelle, V., Manohar, S., Behrens, T., & Husain, M. (2016). Individual differences in premotor brain systems underlie behavioral apathy. *Cerebral Cortex*, 26(2), 807–819. <https://doi.org/10.1093/cercor/bhv247>
- Brehm, J. W., & Self, E. A. (1989). The intensity of motivation. *Annual Review of Psychology*, 40(1), 109–131. <https://doi.org/10.1146/annurev.ps.40.020189.000545>
- Brunet, J., Gunnell, K. E., Gaudreau, P., & Sabiston, C. M. (2015). An integrative analytical framework for understanding the effects of autonomous and controlled motivation. *Personality and Individual Differences*, 84, 2–15. <https://doi.org/10.1016/j.paid.2015.02.034>
- Cacioppo, J. T., & Petty, R. E. (1982). The need for cognition. *Journal of Personality and Social Psychology*, 42(1), 116. <https://doi.org/10.1037/0022-3514.42.1.116>
- Cacioppo, J. T., Petty, R. E., Feinstein, J. A., & Jarvis, W. B. G. (1996). Dispositional differences in cognitive motivation: The life and times of individuals varying in need for cognition. *Psychological Bulletin*, 119(2), 197–253. <https://doi.org/10.1037/0033-2909.119.2.197>
- Campbell, A. V., Chung, J. M. H., & Inzlicht, M. (2022). *Meaningfulness of effort: Deriving purpose from really trying*. <https://doi.org/10.31234/osf.io/sg3aw>
- Carver, C. S. (2006). Approach, avoidance, and the self-regulation of affect and action. *Motivation and Emotion*, 30(2), 105–110. <https://doi.org/10.1007/s11031-006-9044-7>
- Carver, C. S., & White, T. L. (1994). Behavioral inhibition, behavioral activation, and affective responses to impending reward and punishment: The BIS/BAS scales. *Journal of Personality and Social Psychology*, 67(2), 319–333. <https://doi.org/10.1037/0022-3514.67.2.319>
- Cheval, B., Bacelar, M., Daou, M., Cabral, A., Parma, J., Forestier, C., Orsholits, D., Sander, D., Boisgontier, M. P., & Miller, M. W. (2020). Higher inhibitory control is required to escape the innate attraction to effort minimization. *Psychology of Sport and Exercise*, 51, Article 101781. <https://doi.org/10.1016/j.psychsport.2020.101781>
- Cheval, B., & Boisgontier, M. P. (2021). The theory of effort minimization in physical activity. *Exercise and Sport Sciences Reviews*, 49(3), 168–178. <https://doi.org/10.1249/JES.0000000000000252>
- Cheval, B., & Boisgontier, M. P. (2023). *Promouvoir une activité physique régulière chez les patients: l'importance de la perception de l'effort*. STAPS. <https://doi.org/10.3917/sta.pr1.0091>
- Cheval, B., Cabral, D. A. R., Daou, M., Bacelar, M., Parma, J. O., Forestier, C., ... Miller, M. W. (2021). Inhibitory control elicited by physical activity and inactivity stimuli: An EEG study. *Motivation Science*, 7(4), 386–389. <https://doi.org/10.1037/mot0000236>
- Cheval, B., Finckh, A., Maltagliati, S., Fessler, L., Cullati, S., Sander, D., Friese, M., Wiers, R. W., Boisgontier, M. P., Courvoisier, D. S., & Luthy, C. (2021). Cognitive-bias modification intervention to improve physical activity in patients following a rehabilitation programme: Protocol for the randomised controlled IMPACT trial. *BMJ Open*, 11(9), Article e053845. <https://doi.org/10.1136/bmjopen-2021-053845>



- Cheval, B., Maltagliati, S., Fessler, L., Farajzadeh, A., Abdallah, S. N. B., Vogt, F., Dubessy, M., Lacour, M., Miller, M. W., & Sander, D. (2022). Physical effort biases the perceived pleasantness of neutral faces: A virtual reality study. *Psychology of Sport and Exercise*, 63, Article 102287. <https://doi.org/10.1016/j.psychsport.2022.102287>
- Cheval, B., Tipura, E., Burra, N., Frossard, J., Chanal, J., Orsholits, D., Radel, R., & Boisgontier, M. P. (2018). Avoiding sedentary behaviors requires more cortical resources than avoiding physical activity: An EEG study. *Neuropsychologia*, 119, 68–80. <https://doi.org/10.1016/j.neuropsychologia.2018.07.029>
- Clay, G., Mlynski, C., Korb, F. M., Goschke, T., & Job, V. (2022). Rewarding cognitive effort increases the intrinsic value of mental labor. *Proceedings of the National Academy of Sciences*, 119(5), Article e2111785119. <https://doi.org/10.1073/pnas.2111785119>
- Corr, P. J., & Cooper, A. J. (2016). The reinforcement sensitivity theory of personality questionnaire (RST-PQ): Development and validation. *Psychological Assessment*, 28(11), 1427–1440. <https://doi.org/10.1037/pas0000273>
- Craig, C. L., Marshall, A. L., Sjöstrom, M., Bauman, A. E., Booth, M. L., Ainsworth, B. E., Pratt, M., Ekelund, U., Yngve, A., Sallis, J. F., & Oja, P. (2003). International physical activity questionnaire: 12-country reliability and validity. *Medicine & Science in Sports & Exercise*, 35(8), 1381–1395. <https://doi.org/10.1249/01.MSS.0000078924.61453.FB>
- Davidson, R. J. (1998). Affective style and affective disorders: Perspectives from affective neuroscience. *Cognition & Emotion*, 12(3), 307–330. <https://doi.org/10.1080/026999398379628>
- Dornic, S., Ekehammar, B., & Laaksonen, T. (1991). Tolerance for mental effort: Self-ratings related to perception, performance and personality. *Personality and Individual Differences*, 12(3), 313–319. [https://doi.org/10.1016/0191-8869\(91\)90118-U](https://doi.org/10.1016/0191-8869(91)90118-U)
- Eisenberger, R. (1992). Learned industriousness. *Psychological Review*, 99(2), 248–267. <https://doi.org/10.1037/0033-295X.99.2.248>
- Ekkekakis, P., Hall, E. E., & Petruzzello, S. J. (2005). Some like it vigorous: Measuring individual differences in the preference for and tolerance of exercise intensity. *Journal of Sport & Exercise Psychology*, 27(3), 350–374. <https://doi.org/10.1123/jsep.27.3.350>
- Ekkekakis, P., Zenko, Z., & Vazou, S. (2021). Do you find exercise pleasant or unpleasant? The affective exercise experiences (AFFEX) questionnaire. *Psychology of Sport and Exercise*, 55(10), Article 101930. <https://doi.org/10.1016/j.psychsport.2021.101930>
- Elliot, A. J., & Thrash, T. M. (2010). Approach and avoidance temperament as basic dimensions of personality. *Journal of Personality*, 78(3), 865–906. <https://doi.org/10.1111/j.1467-6494.2010.00636.x>
- Farajzadeh, A., Goubran, M., Beehler, A., Cherkawi, N., Morrison, P., de Chanaleilles, M., ... Boisgontier, M. P. (2023). Automatic approach-avoidance tendency toward physical activity, sedentary, and neutral stimuli as a function of age, explicit affective attitude, and intention to be active. *Peer Community Journal*, 3, e21. <https://doi.org/10.24072/pcjournal.246>
- Farajzadeh, A., Goubran, M., Fessler, L., Cheval, B., Van Allen, Z., & Boisgontier, M. P. (2023). Training older adults to inhibit the automatic attraction to sedentary stimuli: A cognitive-bias-modification protocol. *European Rehabilitation Journal*, 3(1), 1–9. <https://doi.org/10.52057/erj.v3i1.32>
- Friedrich, A. M., & Zentall, T. R. (2004). Pigeons shift their preference toward locations of food that take more effort to obtain. *Behavioural Processes*, 67(3), 405–415. <https://doi.org/10.1016/j.beproc.2004.07.001>
- Gardner, B., Abraham, C., Lally, P., & de Bruijn, G.-J. (2012). Towards parsimony in habit measurement: Testing the convergent and predictive validity of an automaticity subscale of the Self-Report Habit Index. *International Journal of Behavioral Nutrition and Physical Activity*, 9, 102. <https://doi.org/10.1186/1479-5868-9-102>
- Gendolla, G. H., Wright, R. A., & Richter, M. (2012). Effort intensity: Some insights from the cardiovascular system. *The Oxford handbook of human motivation*, 420–438.
- Grimby, G., Börjesson, M., Jonsdottir, I., Schnohr, P., Thelle, D., & Saltin, B. (2015). The “Saltin–Grimby physical activity level scale” and its application to health research. *Scandinavian Journal of Medicine & Science in Sports*, 25, 119–125. <https://doi.org/10.1111/sms.12611>
- Gunderson, E. A., Gripshover, S. J., Romero, C., Dweck, C. S., Goldin-Meadow, S., & Levine, S. C. (2013). Parent praise to 1-to 3-year-olds predicts children’s motivational frameworks 5 years later. *Child Development*, 84(5), 1526–1541. <https://doi.org/10.1111/cdev.12064>
- Hagger, M., Chatzisarantis, N., & Biddle, S. (2002). A meta-analytic review of the theories of reasoned action and planned behavior in physical activity: Predictive validity and the contribution of additional variables. *Journal of Sport & Exercise Psychology*. <https://doi.org/10.1123/jsep.24.1.3>
- Hinkin, T. R. (1995). A review of scale development practices in the study of organizations. *Journal of Management*, 21(5), 967–988. [https://doi.org/10.1016/0149-2063\(95\)90050-0](https://doi.org/10.1016/0149-2063(95)90050-0)
- Inzlicht, M., Shenhav, A., & Olivola, C. Y. (2018). The effort paradox: Effort is both costly and valued. *Trends in Cognitive Sciences*, 22(4), 337–349. <https://doi.org/10.1016/j.tics.2018.01.007>
- Kent, M. (2006). *Oxford dictionary of sports science and medicine*. Oxford University Press. <https://doi.org/10.1093/acref/9780198568506.001.0001>
- Klein-Flügge, M. C., Kennerley, S. W., Friston, K., & Bestmann, S. (2016). Neural signatures of value comparison in human cingulate cortex during decisions requiring an effort-reward trade-off. *Journal of Neuroscience*, 36(39), 10002–10015. <https://doi.org/10.1523/JNEUROSCI.0292-16.2016>
- Leonard, J. A., Lee, Y., & Schulz, L. E. (2017). Infants make more attempts to achieve a goal when they see adults persist. *Science*, 357(6357), 1290–1294. <https://doi.org/10.1126/science.aan2317>
- Levine, J. A., Noyes, E. T., Gius, B. K., Ahlich, E., Rancourt, D., Houston, R. J., & Schlauch, R. C. (2019). Development and psychometric evaluation of a brief approach and avoidance of alcohol questionnaire. *Alcoholism: Clinical and Experimental Research*, 43(2), 353–366. <https://doi.org/10.1111/acer.13939>
- Lin, H., Westbrook, A., Fan, F., & Inzlicht, M. (2021). *Instilling the value of effort* (Registered report stage 2). <https://doi.org/10.31234/osf.io/gnk4m>
- Lydall, E. S., Gilmour, G., & Dwyer, D. M. (2010). Rats place greater value on rewards produced by high effort: An animal analogue of the “effort justification” effect. *Journal of Experimental Social Psychology*, 46(6), 1134–1137. <https://doi.org/10.1016/j.jesp.2010.05.011>
- Maltagliati, S., Rebar, A., Fessler, L., Forestier, C., Sarrazin, P., Chalabaev, A., ... Cheval, B. (2021). Evolution of physical activity habits after a context change: The case of COVID-19 lockdown. *British Journal of Health Psychology*, 26(4), 1135–1154. <https://doi.org/10.1111/bjhp.12524>
- Maltagliati, S., Sarrazin, P., Fessler, L., LeBreton, M., & Cheval, B. (2022). Why people should run after positive affective experiences, not health benefits. *Journal of Sport and Health Science*. <https://doi.org/10.1016/j.jshs.2022.10.005>
- Maltagliati, S., Sarrazin, P., Isoard-Gautheur, S., Pelletier, L., Rocchi, M., & Cheval, B. (2023). Automaticity mediates the association between action planning and physical activity, especially when autonomous motivation is high. *Psychology and Health*, 1–17. <https://doi.org/10.1080/08870446.2023.2188886>
- Marcora, S. (2009). Perception of effort during exercise is independent of afferent feedback from skeletal muscles, heart, and lungs. *Journal of Applied Physiology*, 106(6), 2060–2062. <https://doi.org/10.1152/jappphysiol.90378.2008>
- Norton, M. I., Mochon, D., & Ariely, D. (2012). The IKEA effect: When labor leads to love. *Journal of Consumer Psychology*, 22(3), 453–460. <https://doi.org/10.1016/j.jcps.2011.08.002>
- Parma, J., Bacelar, M., Cabral, D., Recker, R., Renaud, O., Sander, D., ... Boisgontier, M. P. (2023). Relationship between reward-related brain activity and opportunities to sit. *Cortex*, 167, 197–217. <https://doi.org/10.1016/j.cortex.2023.06.011>
- Pessiglione, M., Vinckier, F., Bouret, S., Daunizeau, J., & Le Bouc, R. (2018). Why not try harder? Computational approach to motivation deficits in neuro-psychiatric diseases. *Brain*, 141(3), 629–650. <https://doi.org/10.1093/brain/awx278>
- Prévost, C., Pessiglione, M., Météreau, E., Cléry-Melin, M.-L., & Dreher, J.-C. (2010). Separate valuation subsystems for delay and effort decision costs. *Journal of Neuroscience*, 30(42), 14080–14090. <https://doi.org/10.1523/JNEUROSCI.2752-10.2010>
- R Core Team. (2022). *R: A language and environment for statistical computing*. Vienna, Austria: R Foundation for Statistical Computing. <https://www.r-project.org>.
- Rancourt, D., Ahlich, E., Levine, J. A., Lee, M. S., & Schlauch, R. C. (2019). Applying a multidimensional model of craving to disordered eating behaviors: Development of the Food Approach and Avoidance Questionnaire. *Psychological Assessment*, 31(6), 751–764. <https://doi.org/10.1037/pas0000697>
- Rhodes, R. E., Fiala, B., & Conner, M. (2009). A review and meta-analysis of affective judgments and physical activity in adult populations. *Annals of Behavioral Medicine*, 38(3), 180–204. <https://doi.org/10.1007/s12160-009-9147-y>
- Rossee, Y. (2012). lavaan: An R package for structural equation modeling. *Journal of Statistical Software*, 48, 1–36. <https://doi.org/10.18637/jss.v048.i02>
- Sheldon, K. M., & Elliot, A. J. (1998). Not all personal goals are personal: Comparing autonomous and controlled reasons for goals as predictors of effort and attainment. *Personality and Social Psychology Bulletin*, 24(5), 546–557. <https://doi.org/10.1177/0146167298245010>
- Silverstrini, N., & Gendolla, G. H. (2013). Automatic effort mobilization and the principle of resource conservation: One can only prime the possible and justified. *Journal of Personality and Social Psychology*, 104(5), 803–816. <https://doi.org/10.1037/a0031995>
- Skvortsova, V., Palminteri, S., & Pessiglione, M. (2014). Learning to minimize efforts versus maximizing rewards: Computational principles and neural correlates. *Journal of Neuroscience*, 34(47), 15621–15630. <https://doi.org/10.1523/JNEUROSCI.1350-14.2014>
- Steele, J. (2020). What is (perceived) effort? Objective and subjective effort during task performance. *PsyArXiv*. <https://doi.org/10.31234/osf.io/kbyhm>
- Strasser, A., Luksys, G., Xin, L., Pessiglione, M., Gruetter, R., & Sandi, C. (2020). Glutamine-to-glutamate ratio in the nucleus accumbens predicts effort-based motivated performance in humans. *Neuropsychopharmacology*, 45, 2048–2057. <https://doi.org/10.1038/s41386-020-0760-6>
- Terry, A., Szabo, A., & Griffiths, M. (2004). The exercise addiction inventory: A new brief screening tool. *Addiction Research and Theory*, 12(5), 489–499. <https://doi.org/10.1080/16066350310001637363>
- Terwee, C. B., Bot, S. D., de Boer, M. R., van der Windt, D. A., Knol, D. L., Dekker, J., Bouter, L. M., & de Vet, H. C. (2007). Quality criteria were proposed for measurement properties of health status questionnaires. *Journal of Clinical Epidemiology*, 60(1), 34–42. <https://doi.org/10.1016/j.jclinepi.2006.03.012>
- Treadway, M. T., Buckholz, J. W., Cowan, R. L., Woodward, N. D., Li, R., Ansari, M. S., Baldwin, R. M., Schwartzman, A. N., Kessler, R. M., & Zald, D. H. (2012). Dopaminergic mechanisms of individual differences in human effort-based decision-making. *Journal of Neuroscience*, 32(18), 6170–6176. <https://doi.org/10.1523/JNEUROSCI.6459-11.2012>
- Wolff, W., Stähler, J., Schüler, J., & Bieleke, M. (2023). *On the specifics of valuing effort: A developmental and a formalized perspective on preferences for mental and physical effort*. <https://doi.org/10.31234/osf.io/yvcxw>
- Zénon, A., Sidibé, M., & Olivier, E. (2015). Disrupting the supplementary motor area makes physical effort appear less effortful. *Journal of Neuroscience*, 35(23), 8737–8744. <https://doi.org/10.1523/JNEUROSCI.3789-14.2015>
- Zipf, G. K. (1949). *Human behavior and the principle of least effort: An introduction to human ecology*.